MANNA FOODBANK ANNUAL REPORT

2019-2020

JULY 1, 2019 - JUNE 30, 2020

BOOTS ON THE GROUND
How WNC Answered the Call
A letter from our Board President

A COMMUNITY MOBILIZED

July 2019 seems a world removed from the reality we face today. The second half of 2019, the beginning of MANNA’s fiscal year, was marked with increased food distribution activities with a focus on health; growing and deepening partnerships throughout the service area to formally launch MANNA’s first mobile pantry; and continuing to build connections to communities across Western North Carolina facing a deep and persistent need for food. In that world, one in six individuals still does not have consistent access to food, and one in four children doesn’t know when they will have their next meal. Then, the pandemic began, testing our core foundations. And out of great strife, we have seen a community stand together and collectively hold us all up in our moments of greatest need.

Since March 2020, the need for food has skyrocketed: as of the end of June, the dedicated members of our partner agency network were serving an average of 63% more households at drive-through food distributions; our helpline and outreach teams were serving 55% more households; and MANNA’s food distribution activities had increased almost 40% over normal levels, ending the year having distributed an astonishing 21.5 million pounds of food.

Yet, more remarkable than the challenges have been the responses: When MANNA sent out the call for help on behalf of WNC families—many who were facing food insecurity for the first time—the community answered. Low-risk volunteers showed up to immediately take the place of MANNA’s beloved and dedicated regular volunteer base. Businesses, individuals, and other nonprofits stepped up to make sure that our friends and neighbors suddenly thrust into crisis would have a helping hand there to meet them.

While the first three months of the pandemic were filled with challenges and unknowns, we at MANNA saw a community mobilize to stand together and be there with food. Yes, but even more so, hope.

STEVE METCALF
BOARD PRESIDENT
As we have in years past, MANNA has responded to a series of complex obstacles in order to continue meeting our mission. From grappling with overnight food supply chain lockdowns, to shifting all internal operations to protect our community’s health, to supporting hundreds of partner agencies completely changing their food distribution models to low-contact drive-throughs to serve a desperate need for food; we have all experienced an extraordinary year. Now, as we continue the daunting challenge of what our work looks like amidst a global pandemic, we know that what truly keeps us going, and strong, is the power of the people around us: our network of partner agencies, volunteers, and supporters.

Challenge invites us to grow and change, and as we participate in these necessary changes around us, I am also struck by how much MANNA continues to grow from deep and firmly established roots. Reflecting back on the roots of what MANNA truly is—an alliance of people driven to make someone’s life better—continues to inspire me in this daily sprint that has also turned into a marathon.

We are sprinting to fill tables today, yes. At the same time, we are passionate about solutions that will affect hunger tomorrow. Our collective advocacy to address the systemic issues forcing families into food insecurity can create meaningful and lasting change. We have seen, over and over, the unstoppable and inspirational power of what people can achieve when aligned to make a positive change for people in their community. So far, even a pandemic hasn’t slowed down this mountain-area alliance.

These times highlight that impact metrics are not the sole focus or aim in our work. The heart and compassion are the greater force that can help heal a community and beyond in a time when that’s never been more important. Together, we stand for the communities that need us now, and together, we continue towards achieving our vision of a hunger-free WNC.

HANNAH RANDALL
CHIEF EXECUTIVE OFFICER
How MANNA Works

THE FLOW OF FOOD

1. SOURCE FOOD
The Food Sourcing team works to grow and deepen relationships with local grocers, farmers, retail businesses, individual donors, and public programs to source fresh food, shelf-stable items, and rescue edible food that might otherwise be thrown away.

2. PROCUREMENT & STORE
The Warehouse and Driving team picks up, receives, sorts, and inventories deliveries of food into a real-time online ordering system. Thousands of volunteers help maintain the food inventory by categorizing and organizing foods, checking for safety, and culling fresh produce donations to keep food fresh for as long as possible.

3. PICK UP & DELIVER
Staff and volunteers prepare individual orders received from MANNA partner agencies through the inventory and ordering system. The Distribution team supports local partners picking up orders, and loads trucks for mobile markets and perishable deliveries. The Driving team delivers orders to partners across the 16-county service area.

4. FREE COMMUNITY DISTRIBUTIONS
Partner agencies host regular food distributions in their immediate communities, and MANNA staff and volunteers host mobile markets. Any member of the community who needs food can attend these free distributions, which are generally open to the public.
Annual Highlights

TOTAL POUNDS OF FOOD DISTRIBUTED (IN MILLIONS)

- 2016-2017: 17.3
- 2017-2018: 18.2
- 2018-2019: 19.8

FOOD TO OTHER FOOD BANKS IN THE FEEDING AMERICA NETWORK: 640,430 LBS.

HEALTHY FOOD DISTRIBUTION

- Fresh produce: 28%
- Healthy staples: 37%
- Other inventory: 35%

Healthy staples includes proteins, canned and frozen fruits and vegetables, whole grains, and some dairy products. Other inventory includes breads, entrees, soups, and condiments.

FEEDING KIDS YEAR ROUND

- 116,555 MANNA PACKS
- 9,525 SUMMER PACKS*

FOOD HELPLINE

- 8,566 HOUSEHOLDS CONTACTED THE FOOD HELPLINE

*Total number of packs provided in summer of 2019, including several weeks in the prior fiscal year.
Hunger in WNC: The Root Causes

Hunger continues to be a consistent and chronic problem across WNC: 1 in 6 people, and 1 in 4 children, are currently struggling with hunger.

**HOUSING**
The cost of housing continues to grow, and thousands of families are faced with living further from economic centers where many jobs are located. This makes reliable transportation a necessity.

**WAGES**
Prior to the pandemic, employment numbers seemed to tell a strong story. But the reality is many WNC households still don’t earn a living wage, even with income earners working multiple jobs to make ends meet.

**TRANSPORTATION**
With most of the Asheville metro area still lacking public transportation options, and the high cost of housing driving people further into rural areas, reliable transport is a distinct challenge for families living on the edge.

**HEALTHCARE**
North Carolinians experience a higher rate of health issues than the national average, and thousands of WNC families are without health insurance. One health crisis can plunge a family into debt and start a cycle of poverty that is difficult to surmount.

**A SOCIO-ECONOMIC PERFECT STORM**
Although most of the people MANNA serves work full time, their income does not cover basic costs of living. These social determinants play a significant role in the high number of families needing emergency food assistance each year.
Our Response: 
The Boots on the Ground

THE FRONTLINES: PARTNER AGENCIES

The ongoing problem of hunger in WNC has motivated thousands of people to step up and get involved in filling the empty plates across the region. The MANNA Partner Agency Network is the front line of daily food security work, hosting public food distributions in their communities to connect residents with vital and needed food resources.

GROUND SUPPORT: VOLUNTEERS

Volunteers are the heartbeat of MANNA’s daily work, playing a role in every aspect of operational, logistical, and organizational functions. Significant to note is the crucial support volunteers provide in helping stretch MANNA’s resources: for every $1 donated, 94 cents goes directly to our mission, thanks to the hands and time of these dedicated individuals.

OPERATIONAL SUPPORT: DONORS

MANNA’s daily work would be impossible without the support of donations from our compassionate community of people uniting to support emergency food for more than 100,000 people every year. Every donor makes a true difference for someone with each gift: just $1 helps provide the food for 4 meals. But what those meals provide is far greater; they provide hope.
**Partner Agencies**

**THE MANNA PARTNER AGENCY NETWORK**

<table>
<thead>
<tr>
<th><strong>246</strong>*</th>
<th>Partner agencies in the MANNA network</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>190</strong></td>
<td>Pantries</td>
</tr>
<tr>
<td><strong>56</strong></td>
<td>TEFAP agencies</td>
</tr>
<tr>
<td><strong>56</strong></td>
<td>Onsite locations (group homes, domestic violence shelters, rehabilitation facilities, after-school programs)</td>
</tr>
<tr>
<td><strong>49</strong></td>
<td>MANNA Express partners</td>
</tr>
<tr>
<td><strong>26</strong></td>
<td>Meal sites</td>
</tr>
</tbody>
</table>

*Several partner agencies have multiple locations and/or provide several of the resources listed.*

**The MANNA Partner Agency Network**

The members of the MANNA Partner Agency Network are the vital connection to families across our region who are seeking emergency food support. This 200+ member network continues to adapt and respond to their communities’ needs, and distributes more food every year. These mostly volunteer-run organizations are the true heroes in their communities.

In 2019-2020, MANNA worked with partners to further the work of food security by:

- relaunching the Partner Advisory Council
- expanding client choice pantry models
- expanding TEFAP into all 16 WNC counties
- partnering with Nutrition Works on healthy cooking demos and nutrition trainings
- hosting poverty simulations, forums, and resource fairs
- connecting partners to refrigerated food storage through a partnership with Thermo Fisher Scientific
The Pandemic  Changing Everything to Ensure
WNC Families Have Food

Partner agencies responded immediately in March to a staggering increase in the need for food (as of June 2020, a 63% increase over pre-pandemic averages), and a complete model change in food distribution to ensure public health and safety. While some meal sites and afterschool programs were forced to close due to in-person gathering restrictions, the majority of the partner network continued food distribution by changing almost every aspect of their operations. They moved activities outside, shifted from open markets (where clients select their food) to pre-packed family food boxes or to-go meals, and more, all to ensure that the families coming to their pantries could access the food they needed to survive.

Family Food Boxes

Partners immediately shifted to packing and providing family food boxes, rather than client choice, to provide food safely to clients.

Low Contact Distributions

Limiting in-person interaction meant that partners had to shift to a low- or no-contact drive through food distribution model.

Health & Safety Precautions

Partners, many of whom are supported exclusively by dedicated volunteers, had to re-build their daily work to accommodate for necessary health protocols.
In March... When the pandemic forced schools and businesses to close in March, families across Western North Carolina were immediately thrust into economic crisis.
A Community Rallies
MANNA staff, partner agencies, volunteers, and donors immediately stepped forward, boots on the ground, ready to respond with a hand of support for thousands of households needing food.
Food Sourcing

In 2019-2020, MANNA’s Food Sourcing team sourced a record **23,008,734 pounds** of food to serve the increased need in WNC.

The Retail Store Direct Pickup Program (RSDP)

The RSDP program was developed to efficiently pair food retailers with MANNA partner agencies in their neighborhood to provide fresher food donations directly into the community where the donation originates.

In 2019-2020, this program helped provide **over 3.4 million pounds** of much-needed perishable foods straight from a grocer’s floor—including fresh produce, dairy, and meat—to a family’s table in the community.

The Pandemic Supply Chain Challenges

One immediate impact of the pandemic was the challenge to the food supply chain. With the rush to purchase supplies putting a never-before-seen strain on our grocery partners, the supply chains that MANNA relies on for sourcing food were also impacted. This came at a time when the need for food in the region also grew astronomically, and presented new challenges to MANNA’s daily work.

On top of these supply chain challenges, **MANNA’s donated food resources dropped by 20% from March through June** compared to the prior nine months, and necessary food purchases grew by almost the same margin (19%). In spite of these challenges, thanks to established partnerships in the local and national food industry, MANNA was able to source additional food for the WNC community: of the **23 million pounds** sourced in FY19-20, **over 39%** was sourced in the last quarter alone.
TEFAP: The Emergency Food Assistance Program

TEFAP is a federal commodities program through the USDA that helps get fresh, in-date, shelf stable and perishables foods to residents across the region. MANNA works with 56 partner agencies to distribute this food product into the community. In the last two years, the amount of TEFAP inventory has increased by **249%** (FY 17-18 to FY 19-20), creating logistics challenges for partners and the food bank.

Food Donors (in pounds)

3,000,000+
Ingles Markets
USDA: TEFAP (The Emergency Food Assistance Program), CFAP (Coronavirus Food Assistance Program), and CSFP (Commodity Supplemental Food Program)

1,000,000 - 1,499,999
Walmart

500,000 - 999,999
Food Lion
Publix Supermarkets
Sam's Club

250,000 - 499,999
Apple Ridge Farms
Arcadia Dairy Farms
Lipman Produce
Feeding America Food Bank of Central Florida
Flavor 1st Growers and Packers, LLC
Quality First Produce
Trader Joe's

100,000 - 249,999
Aldi
Bi-Lo
Bimbo Bakeries
Feeding America Food Bank of Central and Eastern North Carolina
Flowers Bakery
Fresh Market
Legacy Produce
Milkco
Paul Collins Produce
Target

50,000 - 99,999
Ark Foods
Feeding America Food Bank of North West North Carolina
Harris Teeter
J.W. Johnson Tomato
Niagara Bottling
Post Consumer Brands
Treehouse Foods

Food Drives

At MANNA’s largest public food drive, **Ingles Day at Mountain State Fair** (Sept. 2019), attendees donated over **25,000 pounds** of canned goods, exceeding the prior year by 25%. However, due to the pandemic, the two annual spring food drives—National Association of Letter Carriers, and the Student Food Drive—were both cancelled.
The Food Distribution program is the central focus of MANNA's day-to-day operations.

In 2019-2020, MANNA distributed a record **21,536,957 pounds** of food through the Partner Agency Network and MANNA Community Markets (640,430 pounds was shared with other food banks in the Feeding America network of food banks). This marks an increase of more than 1.7 million pounds over last year (8.9%).

**18 Million meals distributed**

The Partner Agency Network:
246 total nonprofit partner agencies distributed over **20.9M pounds** of food into communities across **16 counties** (6,434 square miles).

**Food Distribution Volume, Pre- and Post-Pandemic**

July 2019 - Feb 2020
**53,858 lbs./day**

On average, MANNA and the partner network distributed over **40%** of the total food inventory for the year in less than four months.

March - June 2020
**69,830 lbs./day**
The Pandemic
An Immediate and Sustained Impact

The pandemic affected people across WNC almost immediately. In the first eight months of the fiscal year (July '19 through February '20), MANNA distributed an average 53,858 pounds every day. In the last four months (March through June '20), that increased to 69,830 pounds every day, a 30% increase in average daily volume.
Onsite Distribution

Members of MANNA’s Warehouse and Distribution Teams support onsite distribution, with partner agencies coming directly to MANNA’s campus to collect food for public distribution.

Mobile Deliveries

Driven by MANNA’s professional Driving Team, these deliveries are made directly to partner agencies across 16 counties utilizing the commercial truck fleet.

- Pounds distributed: **7,141,225**
- MANNA Packs (lbs): **27,255**

- Pounds distributed: **7,956,671**
- MANNA Packs (lbs): **527,352**
Express Deliveries
Driven by the Volunteer Driving Team, these mostly perishable food deliveries go to partner agencies on the day of their public distributions.

NEW IN 2019: MANNA Community Markets
Launched in November 2019, MANNA Community Markets (MCMs) are mobile pantry distributions designed to reach residents living in rural and underserved areas. MCMs are organized in partnership with local individuals or organizations who know the area's food needs, and have connections to the community.
Volunteers

The growing need for food in MANNA’s service area also means a growing need for hands of support and service. Volunteers are the single most important aspect in the work of food security (second only to the food itself). Thousands of individuals step forward to lend their time every year, both at MANNA and at the hundreds of partner agencies across WNC.

Volunteers from area schools, businesses, community organizations, and churches all supported MANNA operations in 2019-2020.

29
Equivalent of full-time employee support provided by volunteers

740
Number of new volunteers since the start of the pandemic

THE VOLUNTEER CORPS

4,379 Unduplicated Volunteers

57,667 Hours of support

Volunteer Roles:
Food Sorters
Volunteer Center Projects
Food Helpline Operators
Drivers
Order Pickers
Egg Candlers
MANNA Packs Builders
Ambassadors
Agency Monitors
Mobile Market Support
Fundraising Support
Special Events
Admin Support
Board of Directors
Over 50% of MANNA’s volunteer base are individuals considered "high risk" in the COVID-19 era. While these volunteers were directed to stay home and stay safe in March, hundreds of lower-risk individuals stepped up to ensure MANNA and our partners could be there to meet the huge increase in families needing food. Almost all volunteer activities in the Volunteer Center shifted to packing family food boxes to support safe, low-contact distributions.
Programs

Increasing Food Access Across Western North Carolina

Food access is at the heart of MANNA's mission to end hunger in WNC, and MANNA focuses on several high-need areas in order to support access to healthy, balanced food that gives WNC families a chance to thrive.

**FNS Outreach**

MANNA's FNS Outreach program supports families through the complex application process, both through in-person, online, and over the phone. North Carolina administers the Supplemental Nutrition Assistance Program (SNAP) under the name Food and Nutrition Services (FNS). This federal program, commonly called food stamps, is the nation's top anti-poverty program and ensures households can access the food they need.

- **Total estimated meals provided via FNS Outreach**: 1,306,803
- **Total economic impact of SNAP dollars secured via FNS Outreach**: $5,775,808

**Nutrition Works**

Food security is as much about access to healthy food as it is about general food access. Individuals facing food insecurity must commonly make trade-offs to stretch their food budget: cheaper foods are often lacking in the nutrients we need to sustain healthy lives. The Nutrition Works program supports healthy food access for residents across WNC through healthy pantry trainings, cooking demos utilizing fresh produce available through MANNA, and connecting with health professionals to connect food insecure patients to healthy food resources.

**The MANNA Food Helpline**

- **Total Helpline Contacts**: 8,566
- **Total FNS applications or recertifications**: 2,241
- **Clients referred to other food access services**: 7,221
- **Helpline and Outreach volunteers**: 27

**Healthy Nudge Cooking Demos**

- **Healthy Nudge Partners**: 49
- **Partner Agencies**: 44
- **MCM Partners**: 5
- **Clinic Referral Partners**: 34

**Total economic impact of SNAP dollars secured via FNS Outreach**: $5,775,808
The Pandemic Ensuring Children Have Food During a Health and Economic Crisis

When schools shut down in March, MANNA went into disaster response mode. Working hand in hand with school officials, MANNA staff determined that kids who were receiving MANNA Packs and their families were best served with family food boxes, including MANNA Packs kid-friendly products. It was vitally important to be in close contact with all partners—schools, agencies, county child nutrition directors, volunteers, etc.—to establish delivery sites and help schools get the word out regarding these food resources.

In April, it was determined that 5,000 MANNA Packs would go out during what was originally each school district’s scheduled spring break, beginning a new round of meticulous coordination. Many people came together in this chaotic time to help bridge this deep food gap for children with the vital food they and their families needed.
Support

Distributing 49,300 meals a day is not possible without support from donors. Every dollar donated makes a difference: $1 helps provide four meals-worth of food.

Thanks to our volunteers, food donors, and careful attention to operational efficiencies, MANNA stewards 94 cents of every donated dollar to food distribution.

**COMMUNITY SUPPORT PARTNERS**

**$50,000 and above**
- Anurja Interactive
- Bank of America Charitable Foundation
- BlueCross BlueShield of North Carolina
- ChowChow Asheville
- Community Foundation of Western North Carolina
- Dogwood Health Trust
- Duke Endowment
- Feeding America
- Feeding America. thanks to Jeff Bezos
- Feeding America. thanks to Walmart/Sam's Club
- Pisgah Health Foundation
- Publix Supermarkets Charities, Inc.
- State Employees Credit Union
- Thermo Fisher Scientific
- WLOS News 13

**$25,000 - $49,999**
- Anonymous
- Duke Energy Foundation
- Arthur J. Fryar Charitable Fund. CFWNC
- Community Foundation of Henderson County
- Feeding America, thanks to Walmart Foundation
- Highlands Cashiers Health Foundation
- Ingles Markets, Inc.
- Madison County Education Foundation. Inc.
- Pisgah Investments Foundation. Inc.
- Rotarians Against Hunger
- David A. and Susan H. Schoenholz Foundation
- Sisters of Mercy of North Carolina Foundation
- Tryon Title Agency LLC
- United Way of Henderson County
- Walnut Cove Members Association
- Waynesville Rotary Club
$10,000 - $24,999
Anonymous
Anonymous
Beverly-Hanks & Associates
Cherokee Preservation Foundation
Bill Drew / McMichael Family Foundation
Feeding America, thanks to Food Lion
Feeding America, thanks to Red Nose Day
Feeding America, thanks to Subaru Loves
First Horizon Bank
James Fisher Memorial Foundation, Inc.
S.L. Gimbel Foundation Fund
Harris Teeter
Mountain Air Mechanical Contractors, Inc.
National General Insurance Services
North Star Charitable Foundation
Z. Smith Reynolds Foundation
Smart Products, USA
TD Charitable Foundation
The David Tepper Charitable Foundation, Inc.
United Way of Asheville and Buncombe County
United Way of Haywood County
Wells Fargo Foundation
Western Carolina Medical Society
Wicked Weed Brewing
Edward N. Ziegler & Gladys P. Ziegler Private Foundation, Inc.

$2,500 - $4,999
A Rooter King, Inc.
Annie’s Bakery
Asbury Memorial United Methodist Church
Asheville Civitan Club, Inc.
Avery Dennison Foundation
Basilica of St. Lawrence
Bellagio Bistro
Blue Earth Planning, Engineering and Design
Charlotte Street Computers
Feeding America, thanks to ConAgra Brands
Feeding America, thanks to Darden Foundation
Feeding America, thanks to Fresh Market
Feeding America, thanks to Omni Hotels
Feeding America, thanks to Whole Foods
Globus Medical, Inc.
Granny’s Kitchen Restaurant & Catering
Joel Adams & Associates
Joy in Childhood Foundation
Jus’ Running
Marketing & Sales Institute, Inc.
mini-meep
Mountain View Free Will Baptist Church
NC Retail Merchants Association
New Hope Presbyterian Church
Parsec Financial Wealth Management
Pepsi-Cola Bottling Company
Preservation Society of Asheville & Buncombe County
Rotary Club of Asheville Breakfast Sensibilities Day Spa
Swannanoa Valley Christian Ministry
Taylor Ranch
The Blackbird
United Way Worldwide Emergency Food and Shelter Program
Victory Packaging
Wilsonart
Laurie Robeson Wright Charitable Fund, CFWNC

$5,000 - $9,999
Amcor Foundation
Ameriprise Financial Foundation
AvL Technologies
Bank of America, Asheville
The Beattie Foundation
Carolina Furniture Concepts
Dominion Energy Foundation
Duke Energy Asheville
Elevation Church
Eugene Martin Charitable Trust
Feeding America, thanks to General Mills
Feeding America, thanks to Hot Topic/Box Lunch
Feeding America, thanks to Southeastern Grocers/Bi-Lo
Feeding America, thanks to TJX Foundation
First Bank
First Baptist Church
Food Lion, LLC
Henri Landwirth Family Endowed Fund
IHeart Media
Inland Capital Management
Mast General Store
Mike’s Heating & Cooling
Mitchell Community Health Partnership
Morgan Stanley
Network Sciences, Inc.
Samuel L. Phillips Family Foundation
Pine Gate Renewables
Premier Trailer Leasing
Rotary Club of Asheville
Seeds of Change Fund
Stiver Foundation
Thermo King of Knoxville
Tito’s Handmade Vodka
Woodforest Charitable Foundation
Sponsors

Annual Sponsors 2019/2020
Anurja Interactive
Asheville Radio Group
Dixon Hughes Goodman
Duke Energy
Harrah’s Cherokee Casino Resort
Ingles Markets
Lamar Advertising
Mast General Store
The Cantina at Historic Biltmore Village
The Preserve Communities

Although our in-person Blue Jean Ball 2020 was cancelled, these Culinary Partners had already committed to providing their delicious food and amazing staff. For that we are grateful!


Culinary Sponsors

Empty Bowls 2019
Annie's Bakery
Biltmore Estate Catering
Biscuit Head
Brix
Chestnut
City Bakery
Colorful Palate
Corner Kitchen
Deerfield Episcopal Retirement Community
Dining Innovations
Dolci di Maria
Givens Estates
Gypsy Queen
Harrah’s Cherokee Casino Resort

Hops for Hunger 2019
All Sevens Brewing
Balsam Falls Brewing Co.
Bhramari Brewing Company
Blue Ghost Brewing Company
Buxton Hall Barbeque
Catawba Brewing Company
Eluvium Brewing Company
French Broad River Brewery
Ginger's Revenge
Highland Brewing Company
Hillman Beer
Hi-Wire Brewing
Innovation Brewing
Lazy Hiker Brewing Company
New Belgium Brewing Company
One World Brewing
Oskar Blues Brewery

Event Sponsors
EMPTY BOWLS 2019/BLUE JEAN BALL 2020
PLATINUM
Mosaix Group
DoubleTree by Hilton Asheville-Biltmore
Highwater Clays
GOLD
Beach Hensley Homes
Continental Automotive
First Bank
Harris Teeter
Jus' Running
Louise T. & Patrick L. O’Connor
Odyssey Clayworks
Smart Products USA
SILVER
Blue Ridge Orthodontics
Brunk Auctions
Deerfield Episcopal Retirement Community
Inform
RHA Health Services
COPPER
Blossman Gas
Button & Co. Bagels
Carter, P.C.
Jewels That Dance
Mangum Pottery
Morrow Insurance Agency, Inc.
Mountain Town Carpentry
New Morning Gallery
Owle Construction LLC
TD Bank
## Audited Financials

### Activities 2020

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
<th>2019</th>
<th>2018*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues and Other Support</td>
<td>39,238,510</td>
<td>32,740,208</td>
<td>34,000,496</td>
</tr>
<tr>
<td>Expenses</td>
<td>36,248,527</td>
<td>33,171,919</td>
<td>32,801,820</td>
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<tr>
<td>Investment Income (net)</td>
<td>(13,515)</td>
<td>43,062</td>
<td>71,228</td>
</tr>
<tr>
<td>Increase (decrease) in Net Assets</td>
<td>2,976,468</td>
<td>(388,649)</td>
<td>1,269,904</td>
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<tr>
<td>Net Assets at Beginning of Year</td>
<td>9,074,166</td>
<td>9,462,815</td>
<td>8,192,911</td>
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<tr>
<td><strong>Net Assets at End of Year</strong></td>
<td><strong>12,050,634</strong></td>
<td><strong>9,074,166</strong></td>
<td><strong>9,462,815</strong></td>
</tr>
</tbody>
</table>

### Financial Position

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
<th>2019</th>
<th>2018*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td>7,972,776</td>
<td>2,885,044</td>
<td>3,123,038</td>
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<tr>
<td>Long-Term Assets</td>
<td>6,573,539</td>
<td>6,853,981</td>
<td>6,809,237</td>
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<td><strong>Total Assets</strong></td>
<td><strong>14,546,315</strong></td>
<td><strong>9,739,025</strong></td>
<td><strong>9,932,275</strong></td>
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<tr>
<td>Total Liabilities</td>
<td>2,495,681</td>
<td>664,859</td>
<td>469,460</td>
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<tr>
<td>Net Assets</td>
<td>12,050,634</td>
<td>9,074,166</td>
<td>9,462,815</td>
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<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td><strong>14,546,315</strong></td>
<td><strong>9,739,025</strong></td>
<td><strong>9,932,275</strong></td>
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### Functional Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
<th>2019</th>
<th>2018*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Expenses</td>
<td>34,219,387</td>
<td>31,483,916</td>
<td>31,280,986</td>
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<tr>
<td>Management &amp; General</td>
<td>1,084,695</td>
<td>855,418</td>
<td>759,506</td>
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<td>Fundraising</td>
<td>944,445</td>
<td>832,585</td>
<td>774,685</td>
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<tr>
<td><strong>Total Functional Expenses</strong></td>
<td><strong>36,248,527</strong></td>
<td><strong>33,171,919</strong></td>
<td><strong>32,815,177</strong></td>
</tr>
</tbody>
</table>

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**Sweet Dreams, Full Plates 2019**

**Sponsors**
- First Citizens Bank
- Guest Supply
- Historic Biltmore Village Partnership, LLC
- M.B. Haynes Corporation
- R&W, Inc. Mechanical Contractor
- TSA Choice

**Participating Hotels**
- AC Hotel Asheville Downtown
- Aloft Asheville Downtown
- Baymont Asheville/Biltmore Village
- Cambria Hotel Downtown Asheville
- Comfort Inn Tunnel Road East
- Comfort Suites Outlet Center
- Country Inn & Suites Asheville West
- Country Inn and Suites Downtown Tunnel Road
- Country Inn and Suites Westgate
- Courtyard by Marriott Asheville
- Crowne Plaza Resort Asheville
- DoubleTree by Hilton Asheville-Biltmore
- Fairfield Inn & Suites Tunnel Road
- Four Points by Sheraton
- Hampton Inn & Suites Airport
- Hampton Inn & Suites Asheville-Biltmore Village
- Hampton Inn & Suites Biltmore Area
- Hampton Inn Asheville Tunnel Road
- Hampton Inn Black Mountain
- Haywood Park Hotel
- Hilton Asheville Biltmore Park
- Hilton Garden Inn Asheville Downtown
- Holiday Inn & Suites Arden-Asheville Airport
- Holiday Inn Asheville East
- Holiday Inn Asheville-Biltmore Village
- Holiday Inn Asheville-Biltmore West
- Homewood Suites by Hilton Asheville
- Hotel Indigo - Asheville Downtown
- Kimpton Hotel Arras
- Residence Inn Biltmore
- SpringHill Suites by Marriott
- The Foundry Hotel
- The Windsor Boutique Hotel

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*Revenues, expenses, and investment income restate for 2018 to conform to new financial reporting standards.*

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Pisgah Brewing Company
The Casual Pint
UpCountry Brewing
Urban Orchard Cider Company
Whistle Hop Brewing Company
INVOLVING, EDUCATING, AND UNITING PEOPLE IN THE WORK OF ENDING HUNGER IN WESTERN NORTH CAROLINA SINCE 1983.

627 SWANNANOA RIVER ROAD, ASHEVILLE, NC
MANNAFOODBANK.ORG | 828-299-FOOD

MANNA FoodBank Board of Directors
2019

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Vice President: Judy Butler
Treasurer: Mary C. Davis
Secretary: Jerry Prickett
Past President: Melody Dunlop

Leann Bridges
Keith Collins
Ron Edgerton
John Forsyth
Bud Hughes
David Jenkins
Kip Marshall, Jr.
Jim Mathews
Louise T. O’Connor
Karen Olsen
Cindy Piercy
Robert Simmons
Dr. Calvin O. Tomkins
Sage Turner
Edward Zaidberg

MANNA FoodBank Board of Directors
2020

President: Steve Metcalf
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Treasurer: Mary C. Davis
Secretary: Jerry Prickett
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Kathy Arriola
Leann Bridges
Keith Collins
Ron Edgerton
John Forsyth
Bud Hughes
David Jenkins
Keynon Lake
Kip Marshall, Jr.
Jim Mathews
Louise T. O’Connor
Karen Olsen
Cindy Piercy
Dr. Calvin O. Tomkins
Sage Turner
Edward Zaidberg

Charity Navigator. America’s largest independent charity evaluator, has awarded MANNA FoodBank a 4-star rating – their highest rating, awarded to only the most fiscally responsible organizations – for 10 consecutive years, placing MANNA in the top 2% of charities nationwide for fiscal responsibility and organizational transparency.