

MANNA FOODBANK ANNUAL REPORT

2019-2020

JULY 1, 2019 - JUNE 30, 2020



BOOTS ON THE GROUND

How WNC Answered the Call



A letter from our Board President

A COMMUNITY MOBILIZED

July 2019 seems a world removed from the reality we face today. The second half of 2019, the beginning of MANNA's fiscal year, was marked with increased food distribution activities with a focus on health; growing and deepening partnerships throughout the service area to formally launch MANNA's first mobile pantry; and continuing to build connections to communities across Western North Carolina facing a deep and persistent need for food. In that world, one in six individuals still does not have consistent access to food, and one in four children doesn't know when they will have their next meal. Then, the pandemic began, testing our core foundations. And out of great strife, we have seen a community stand together and collectively hold us all up in our moments of greatest need.

Since March 2020, the need for food has skyrocketed: as of the end of June, the dedicated members of our partner agency network were serving an average of 63% more households at drive-through food distributions; our helpline and outreach teams were serving 55% more households; and MANNA's food distribution activities had increased almost 40% over normal levels, ending the year having distributed an astonishing **21.5 million pounds of food**.

Yet, more remarkable than the challenges have been the responses: When MANNA sent out the call for help on behalf of WNC families—many who were facing food insecurity for the first time—the community answered. Low-risk volunteers showed up to immediately take the place of MANNA's beloved and dedicated regular volunteer base. Businesses, individuals, and other nonprofits stepped up to make sure that our friends and neighbors suddenly thrust into crisis would have a helping hand there to meet them.

While the first three months of the pandemic were filled with challenges and unknowns, we at MANNA saw a community mobilize to stand together and be there with food, yes, but even more so, hope.

STEVE METCALF
BOARD PRESIDENT

A letter from our Chief Executive Officer

A COMMUNITY ALIGNED

As we have in years past, MANNA has responded to a series of complex obstacles in order to continue meeting our mission. From grappling with overnight food supply chain lockdowns, to shifting all internal operations to protect our community's health, to supporting hundreds of partner agencies completely changing their food distribution models to low-contact drive-throughs to serve a desperate need for food; we have all experienced an extraordinary year. Now, as we continue the daunting challenge of what our work looks like amidst a global pandemic, we know that what truly keeps us going, and strong, is the power of the people around us: our network of partner agencies, volunteers, and supporters.

Challenge invites us to grow and change, and as we participate in these necessary changes around us, I am also struck by how much MANNA continues to grow from deep and firmly established roots. Reflecting back on the roots of what MANNA truly is—an alliance of people driven to make someone's life better—continues to inspire me in this daily sprint that has also turned into a marathon.

We are sprinting to fill tables today, yes. At the same time, we are passionate about solutions that will affect hunger tomorrow. Our collective advocacy to address the systemic issues forcing families into food insecurity can create meaningful and lasting change. We have seen, over and over, the unstoppable and inspirational power of what people can achieve when aligned to make a positive change for people in their community. So far, even a pandemic hasn't slowed down this mountain-area alliance.

These times highlight that impact metrics are not the sole focus or aim in our work. The heart and compassion are the greater force that can help heal a community and beyond in a time when that's never been more important. Together, we stand for the communities that need us now, and together, we continue towards achieving our vision of a hunger-free WNC.

HANNAH RANDALL
CHIEF EXECUTIVE OFFICER



How MANNA Works

THE FLOW OF FOOD



1. SOURCE FOOD

The Food Sourcing team works to grow and deepen relationships with local grocers, farmers, retail businesses, individual donors, and public programs to source fresh food, shelf-stable items, and rescue edible food that might otherwise be thrown away.



2. PROCURE & STORE

The Warehouse and Driving team picks up, receives, sorts, and inventories deliveries of food into a real-time online ordering system. Thousands of volunteers help maintain the food inventory by categorizing and organizing foods, checking for safety, and culling fresh produce donations to keep food fresh for as long as possible.



3. PICK UP & DELIVER

Staff and volunteers prepare individual orders received from MANNA partner agencies through the inventory and ordering system. The Distribution team supports local partners picking up orders, and loads trucks for mobile markets and perishable deliveries. The Driving team delivers orders to partners across the 16-county service area.

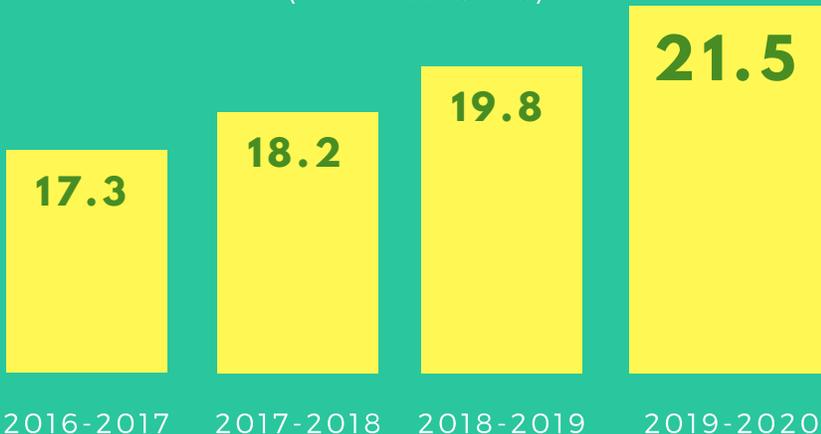


4. FREE COMMUNITY DISTRIBUTIONS

Partner agencies host regular food distributions in their immediate communities, and MANNA staff and volunteers host mobile markets. Any member of the community who needs food can attend these free distributions, which are generally open to the public.

Annual Highlights

TOTAL POUNDS OF FOOD DISTRIBUTED (IN MILLIONS)



PARTNER AGENCY NETWORK

246 TOTAL NONPROFIT PARTNERS

HELPED DISTRIBUTE **20,896,527** POUNDS OF FOOD IN

16 WNC COUNTIES
6,434 SQ. MILES



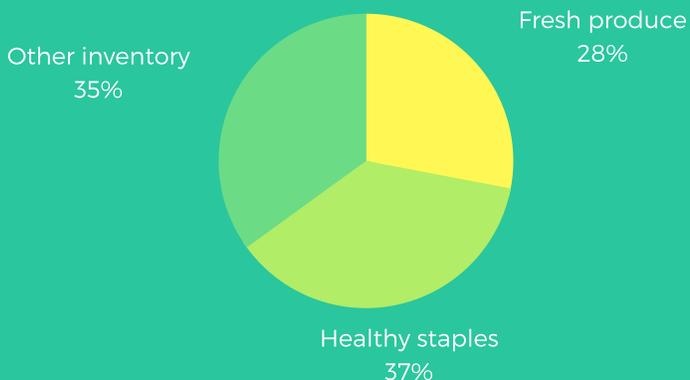
FOOD TO OTHER FOOD BANKS IN THE FEEDING AMERICA NETWORK: **640,430 LBS.**

TOTAL POUNDS OF FRESH PRODUCE (IN MILLIONS)



28% OF TOTAL FOOD DISTRIBUTION

HEALTHY FOOD DISTRIBUTION



Healthy staples includes proteins, canned and frozen fruits and vegetables, whole grains, and some dairy products. **Other inventory** includes breads, entrees, soups, and condiments.

FEEDING KIDS YEAR ROUND

116,555 MANNA PACKS
9,525 SUMMER PACKS*



FOOD HELPLINE

8,566 HOUSEHOLDS
CONTACTED THE FOOD HELPLINE

*Total number of packs provided in summer of 2019, including several weeks in the prior fiscal year.

Hunger in WNC: The Root Causes

Hunger continues to be a consistent and chronic problem across WNC:
1 in 6 people, and 1 in 4 children, are currently struggling with hunger.

HOUSING

The cost of housing continues to grow, and thousands of families are faced with living further from economic centers where many jobs are located. This makes reliable transportation a necessity.



WAGES

Prior to the pandemic, employment numbers seemed to tell a strong story. But the reality is many WNC households still don't earn a living wage, even with income earners working multiple jobs to make ends meet.

A SOCIO-ECONOMIC PERFECT STORM

Although most of the people MANNA serves work full time, their income does not cover basic costs of living. These social determinants play a significant role in the high number of families needing emergency food assistance each year.



TRANSPORTATION

With most of the Asheville metro area still lacking public transportation options, and the high cost of housing driving people further into rural areas, reliable transport is a distinct challenge for families living on the edge.



HEALTHCARE

North Carolinians experience a higher rate of health issues than the national average, and thousands of WNC families are without health insurance. One health crisis can plunge a family into debt and start a cycle of poverty that is difficult to surmount.

Our Response: The Boots on the Ground

THE FRONTLINES: PARTNER AGENCIES



The ongoing problem of hunger in WNC has motivated thousands of people to step up and get involved in filling the empty plates across the region. The MANNA Partner Agency Network is the front line of daily food security work, hosting public food distributions in their communities to connect residents with vital and needed food resources.

GROUND SUPPORT: VOLUNTEERS



Volunteers are the heartbeat of MANNA's daily work, playing a role in every aspect of operational, logistical, and organizational functions. Significant to note is the crucial support volunteers provide in helping stretch MANNA's resources: **for every \$1 donated, 94 cents goes directly to our mission**, thanks to the hands and time of these dedicated individuals.

OPERATIONAL SUPPORT: DONORS



MANNA's daily work would be impossible without the support of donations from our compassionate community of people uniting to support emergency food for more than 100,000 people every year. Every donor makes a true difference for someone with each gift: **just \$1 helps provide the food for 4 meals**. But what those meals provide is far greater; they provide hope.



Partner Agencies

THE MANNA PARTNER AGENCY NETWORK

246*

Partner agencies in the MANNA network

190 Pantries

56 TEFAP agencies

56 Onsite locations
(group homes, domestic violence shelters, rehabilitation facilities, after-school programs)

49 MANNA Express partners

26 Meal sites

The MANNA Partner Agency Network

The members of the MANNA Partner Agency Network are the vital connection to families across our region who are seeking emergency food support. This 200+ member network continues to adapt and respond to their communities' needs, and distributes more food every year. These mostly volunteer-run organizations are the true heroes in their communities.

In 2019-2020, MANNA worked with partners to further the work of food security by:

- relaunching the Partner Advisory Council
- expanding client choice pantry models
- expanding TEFAP into all 16 WNC counties
- partnering with Nutrition Works on healthy cooking demos and nutrition trainings
- hosting poverty simulations, forums, and resource fairs
- connecting partners to refrigerated food storage through a partnership with Thermo Fisher Scientific

**Several partner agencies have multiple locations and/or provide several of the resources listed.*



The Pandemic Changing Everything to Ensure WNC Families Have Food

Partner agencies responded immediately in March to a staggering increase in the need for food (as of June 2020, a **63% increase** over pre-pandemic averages), and a complete model change in food distribution to ensure public health and safety. While some meal sites and afterschool programs were forced to close due to in-person gathering restrictions, the majority of the partner network continued food distribution by changing almost every aspect of their operations. They moved activities outside, shifted from open markets (where clients select their food) to pre-packed family food boxes or to-go meals, and more, all to ensure that the families coming to their pantries could access the food they needed to survive.



Family Food Boxes

Partners immediately shifted to packing and providing family food boxes, rather than client choice, to provide food safely to clients.



Low Contact Distributions

Limiting in-person interaction meant that partners had to shift to a low- or no-contact drive through food distribution model.



Health & Safety Precautions

Partners, many of whom are supported exclusively by dedicated volunteers, had to re-build their daily work to accommodate for necessary health protocols.





In March...

When the pandemic forced schools and businesses to close in March, families across Western North Carolina were immediately thrust into economic crisis.



A Community Rallyes

MANNA staff, partner agencies, volunteers, and donors immediately stepped forward, boots on the ground, ready to respond with a hand of support for thousands of households needing food.

Food Sourcing

In 2019-2020, MANNA's Food Sourcing team sourced a record **23,008,734 pounds** of food to serve the increased need in WNC.

The Retail Store Direct Pickup Program (RSDP)

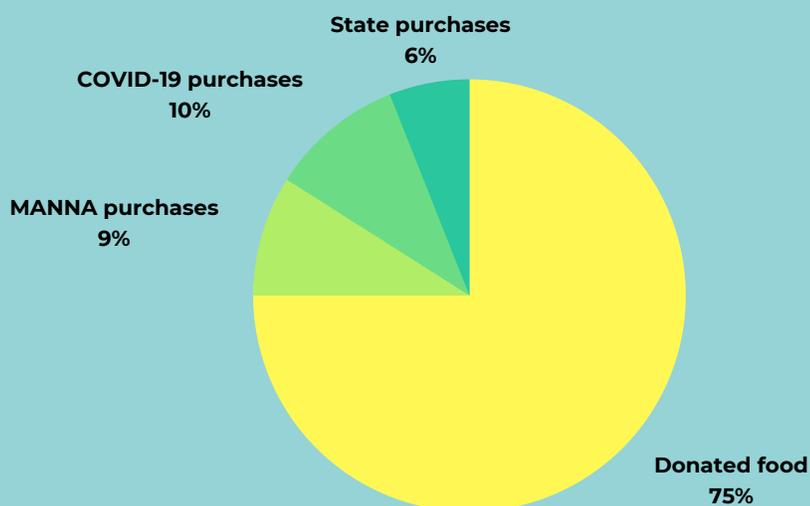
The RSDP program was developed to efficiently pair food retailers with MANNA partner agencies in their neighborhood to provide fresher food donations directly into the community where the donation originates.

In 2019-2020, this program helped provide **over 3.4 million pounds** of much-needed perishable foods straight from a grocer's floor—including fresh produce, dairy, and meat—to a family's table in the community.

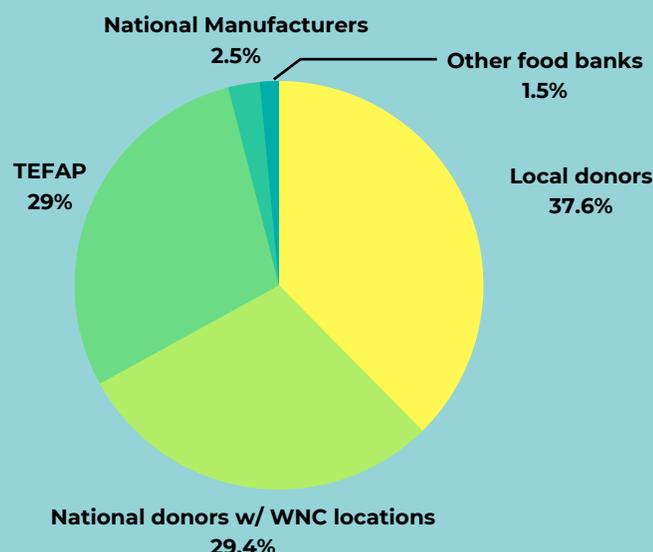
The Pandemic Supply Chain Challenges

One immediate impact of the pandemic was the challenge to the food supply chain. With the rush to purchase supplies putting a never-before-seen strain on our grocery partners, the supply chains that MANNA relies on for sourcing food were also impacted. This came at a time when the need for food in the region also grew astronomically, and presented new challenges to MANNA's daily work.

All Food Sources



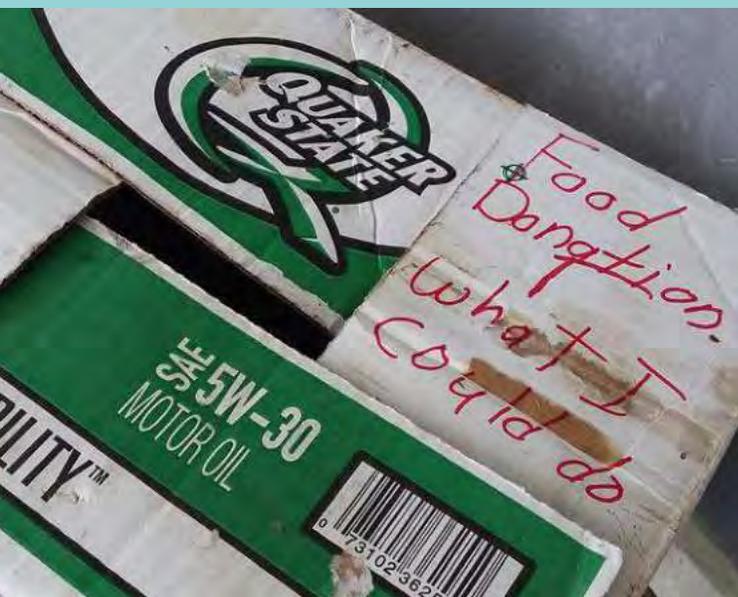
Donated Food Sources



On top of these supply chain challenges, **MANNA's donated food resources dropped by 20% from March through June** compared to the prior nine months, and necessary food purchases grew by almost the same margin (19%). In spite of these challenges, thanks to established partnerships in the local and national food industry, MANNA was able to source additional food for the WNC community: of the **23 million pounds** sourced in FY19-20, **over 39%** was sourced in the last quarter alone.

TEFAP: The Emergency Food Assistance Program

TEFAP is a federal commodities program through the USDA that helps get fresh, in-date, shelf stable and perishables foods to residents across the region. MANNA works with 56 partner agencies to distribute this food product into the community. In the last two years, the amount of TEFAP inventory has increased by **249%** (FY 17-18 to FY 19-20), creating logistics challenges for partners and the food bank.



Food Drives

At MANNA's largest public food drive, **Ingles Day at Mountain State Fair** (Sept. 2019), attendees donated over **25,000 pounds** of canned goods, exceeding the prior year by 25%. However, due to the pandemic, the two annual spring food drives,—National Association of Letter Carriers, and the Student Food Drive—were both cancelled.

FOOD DONORS

(in pounds)

3,000,000+

Ingles Markets

USDA: TEFAP (The Emergency Food Assistance Program), CFAP (Coronavirus Food Assistance Program), and CSFP (Commodity Supplemental Food Program)

1,000,000 - 1,499,999

Walmart

500,000 - 999,999

Food Lion

Publix Supermarkets

Sam's Club

250,000 - 499,999

Apple Ridge Farms

Arcadia Dairy Farms

Lipman Produce

Feeding America Food Bank of Central Florida

Flavor 1st Growers and Packers, LLC

Quality First Produce

Trader Joe's

100,000 - 249,999

Aldi

Bi-Lo

Bimbo Bakeries

Feeding America Food Bank of Central and

Eastern North Carolina

Flowers Bakery

Fresh Market

Legacy Produce

Milkco

Paul Collins Produce

Target

50,000 - 99,999

Ark Foods

Feeding America Food Bank of North West

North Carolina

Harris Teeter

J.W. Johnson Tomato

Niagara Bottling

Post Consumer Brands

Treehouse Foods

Food Distribution

The Food Distribution program is the central focus of MANNA's day-to-day operations.

In 2019-2020, MANNA distributed a record **21,536,957 pounds** of food through the Partner Agency Network and MANNA Community Markets (640,430 pounds was shared with other food banks in the Feeding America network of food banks). This marks an increase of more than 1.7 million pounds over last year (8.9%).



18
Million meals distributed

WNC Food Distribution (by county)

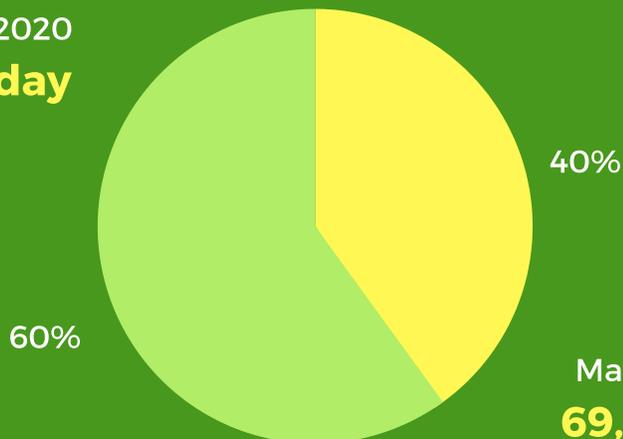


The Partner Agency Network:

246 total nonprofit partner agencies distributed over **20.9M pounds** of food into communities across **16 counties** (6,434 square miles).

Food Distribution Volume, Pre- and Post-Pandemic

July 2019 - Feb 2020
53,858 lbs./day



On average, MANNA and the partner network distributed **over 40%** of the total food inventory for the year in less than four months.

March - June 2020
69,830 lbs./day

6,121,222

**Pounds of fresh
produce distributed**

49,306

**Meals provided
per day**

203,212

**Miles driven by staff
+ volunteer drivers**



The Pandemic An Immediate and Sustained Impact

The pandemic affected people across WNC almost immediately. In the first eight months of the fiscal year (July '19 through February '20), MANNA distributed an average **53,858 pounds** every day. In the last four months (March through June '20), that increased to **69,830 pounds** every day, a **30%** increase in average daily volume.

30%

**Increase in average
number of daily
pounds distributed
due to the pandemic**

Distribution Methods



Pounds distributed: **7,141,225**
MANNA Packs (lbs): **27,255**

Onsite Distribution

Members of MANNA's Warehouse and Distribution Teams support onsite distribution, with partner agencies coming directly to MANNA's campus to collect food for public distribution.

Mobile Deliveries

Driven by MANNA's professional Driving Team, these deliveries are made directly to partner agencies across 16 counties utilizing the commercial truck fleet.



Pounds distributed: **7,956,671**
MANNA Packs (lbs): **527,352**



Pounds distributed: **1,049,153**

Express Deliveries

Driven by the Volunteer Driving Team, these mostly perishable food deliveries go to partner agencies on the day of their public distributions.

NEW IN 2019: MANNA Community Markets

Launched in November 2019, MANNA Community Markets (MCMs) are mobile pantry distributions designed to reach residents living in rural and underserved areas. MCMs are organized in partnership with local individuals or organizations who know the area's food needs, and have connections to the community.



Pounds distributed: **842,960**

Volunteers

The growing need for food in MANNA's service area also means a growing need for hands of support and service. Volunteers are the single most important aspect in the work of food security (second only to the food itself). Thousands of individuals step forward to lend their time every year, both at MANNA and at the hundreds of partner agencies across WNC.

Volunteers from area schools, businesses, community organizations, and churches all supported MANNA operations in 2019-2020.

29

Equivalent of full-time employee support provided by volunteers

740

Number of new volunteers since the start of the pandemic

THE VOLUNTEER CORPS

4,379 Unduplicated Volunteers

57,667 Hours of support

Volunteer Roles:

- Food Sorters
- Volunteer Center Projects
- Food Helpline Operators
- Drivers
- Order Pickers
- Egg Candler
- MANNA Packs Builders
- Ambassadors
- Agency Monitors
- Mobile Market Support
- Fundraising Support
- Special Events
- Admin Support
- Board of Directors





The Pandemic Keeping Volunteers Safe While Working to Meet the Increased Need

Over 50% of MANNA's volunteer base are individuals considered "high risk" in the COVID-19 era. While these volunteers were directed to stay home and stay safe in March, hundreds of lower-risk individuals stepped up to ensure MANNA and our partners could be there to meet the huge increase in families needing food. Almost all volunteer activities in the Volunteer Center shifted to packing family food boxes to support safe, low-contact distributions.



Programs

Increasing Food Access Across Western North Carolina

Food access is at the heart of MANNA's mission to end hunger in WNC, and MANNA focuses on several high-need areas in order to support access to healthy, balanced food that gives WNC families a chance to thrive.

FNS OUTREACH

MANNA's FNS Outreach program supports families through the complex application process, both through in-person, online, and over the phone. North Carolina administers the Supplemental Nutrition Assistance Program (SNAP) under the name Food and Nutrition Services (FNS). This federal program, commonly called food stamps, is the nation's top anti-poverty program and ensures households can access the food they need.

1,306,803

Total estimated meals provided via FNS Outreach

\$5,775,808

Total economic impact of SNAP dollars secured via FNS Outreach

THE MANNA FOOD HELPLINE

8,566

Total Helpline Contacts

2,241

Total FNS applications or recertifications

7,221

Clients referred to other food access services

27

Helpline and Outreach volunteers

NUTRITION WORKS

Food security is as much about access to healthy food as it is about general food access. Individuals facing food insecurity must commonly make trade-offs to stretch their food budget: cheaper foods are often lacking in the nutrients we need to sustain healthy lives. The Nutrition Works program supports healthy food access for residents across WNC through healthy pantry trainings, cooking demos utilizing fresh produce available through MANNA, and connecting with health professionals to connect food insecure patients to healthy food resources.

HEALTHY NUDGE COOKING DEMOS

49

Healthy Nudge Partners

44

Partner Agencies

5

MCM Partners

34

Clinic Referral Partners

FEEDING KIDS YEAR ROUND

116,555

**MANNA Packs
delivered**

5,996 Students served
each week

152 Schools and sites

22 Student pantries
supported

9,525

**Summer Packs
delivered**

1,205 Students served

15 Schools and agencies

125 Home deliveries



The Pandemic Ensuring Children Have Food During a Health and Economic Crisis

When schools shut down in March, MANNA went into disaster response mode. Working hand in hand with school officials, MANNA staff determined that kids who were receiving MANNA Packs and their families were best served with family food boxes, including MANNA Packs kid-friendly products. It was vitally important to be in close contact with all partners—schools, agencies, county child nutrition directors, volunteers, etc.—to establish delivery sites and help schools get the word out regarding these food resources.

In April, it was determined that 5,000 MANNA Packs would go out during what was originally each school district's scheduled spring break, beginning a new round of meticulous coordination. Many people came together in this chaotic time to help bridge this deep food gap for children with the vital food they and their families needed.

Support

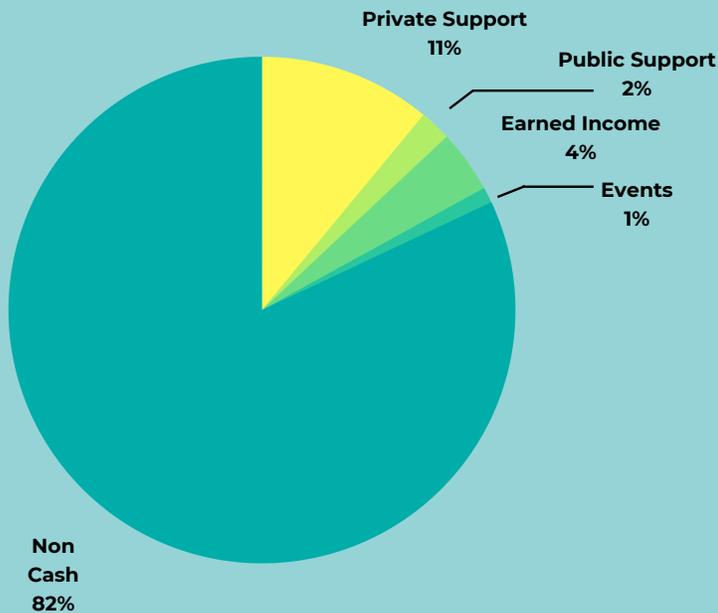
Distributing 49,300 meals a day is not possible without support from donors. Every dollar donated makes a difference: **\$1 helps provide four meals-worth of food.**

Thanks to our volunteers, food donors, and careful attention to operational efficiencies, MANNA stewards **94 cents** of every donated dollar to food distribution.

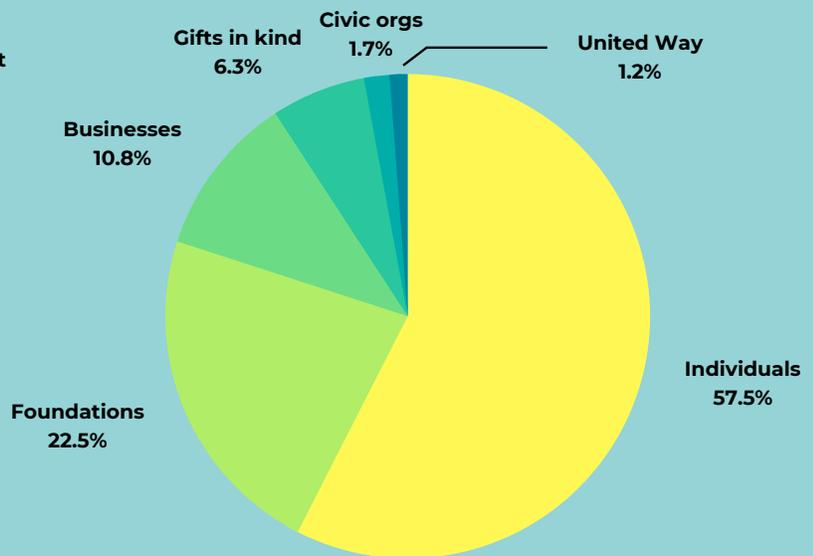
INDIVIDUAL DONOR GIVING LEVELS

\$10,000 and up	61
\$5,000-\$9,999	73
\$1,000-\$4,999	848
\$500-\$999	956
\$100-\$499	4,918
\$1-\$99	4,611
Total individual donors	11,467

Total Contributions



Sources of Private Support



COMMUNITY SUPPORT PARTNERS

\$50,000 and above

Anurja Interactive
 Bank of America Charitable Foundation
 BlueCross BlueShield of North Carolina
 ChowChow Asheville
 Community Foundation of Western North Carolina
 Dogwood Health Trust
 Duke Endowment
 Feeding America
 Feeding America, thanks to Jeff Bezos
 Feeding America, thanks to Walmart/Sam's Club
 Pisgah Health Foundation
 Publix Supermarkets Charities, Inc.
 State Employees Credit Union
 Thermo Fisher Scientific
 WLOS News 13

\$25,000 - \$49,999

Anonymous
 Duke Energy Foundation
 Arthur J. Fryar Charitable Fund, CFWNC
 Community Foundation of Henderson County
 Feeding America, thanks to Walmart Foundation
 Highlands Cashiers Health Foundation
 Ingles Markets, Inc.
 Madison County Education Foundation, Inc.
 Pisgah Investments Foundation, Inc.
 Rotarians Against Hunger
 David A. and Susan H. Schoenholz Foundation
 Sisters of Mercy of North Carolina Foundation
 Tryon Title Agency LLC
 United Way of Henderson County
 Walnut Cove Members Association
 Waynesville Rotary Club

\$10,000 - \$24,999

Anonymous
Anonymous
Beverly-Hanks & Associates
Cherokee Preservation Foundation
Bill Drew / McMichael Family Foundation
Feeding America, thanks to Food Lion
Feeding America, thanks to Red Nose Day
Feeding America, thanks to Subaru Loves
First Horizon Bank
James Fisher Memorial Foundation, Inc.
S.L. Gimbel Foundation Fund
Harris Teeter
Mountain Air Mechanical Contractors, Inc.
National General Insurance Services
North Star Charitable Foundation
Z. Smith Reynolds Foundation
Smart Products, USA
TD Charitable Foundation
The David Tepper Charitable Foundation, Inc.
United Way of Asheville and Buncombe County
United Way of Haywood County
Wells Fargo Foundation
Western Carolina Medical Society
Wicked Weed Brewing
Edward N. Ziegler & Gladys P. Ziegler Private
Foundation, Inc.

\$5,000 - \$9,999

Ancor Foundation
Ameriprise Financial Foundation
AvL Technologies
Bank of America, Asheville
The Beattie Foundation
Carolina Furniture Concepts
Dominion Energy Foundation
Duke Energy Asheville
Elevation Church
Eugene Martin Charitable Trust
Feeding America, thanks to General Mills
Feeding America, thanks to Hot Topic/Box Lunch
Feeding America, thanks to Southeastern Grocers/Bi-Lo
Feeding America, thanks to TJX Foundation
First Bank
First Baptist Church
Food Lion, LLC
Henri Landwirth Family Endowed Fund
iHeart Media
Inland Capital Management
Mast General Store
Mike's Heating & Cooling
Mitchell Community Health Partnership

Morgan Stanley
Network Sciences, Inc.
Samuel L. Phillips Family Foundation
Pine Gate Renewables
Premier Trailer Leasing
Rotary Club of Asheville
Seeds of Change Fund
Stiver Foundation
Thermo King of Knoxville
Tito's Handmade Vodka
Woodforest Charitable Foundation

\$2,500 - \$4,999

A Rooter King, Inc.
Annie's Bakery
Asbury Memorial United Methodist Church
Asheville Civitan Club, Inc.
Avery Dennison Foundation
Basilica of St. Lawrence
Bellagio Bistro
Blue Earth Planning, Engineering and Design
Charlotte Street Computers
Feeding America, thanks to ConAgra Brands
Feeding America, thanks to Darden Foundation
Feeding America, thanks to Fresh Market
Feeding America, thanks to Omni Hotels
Feeding America, thanks to Whole Foods
Globus Medical, Inc.
Granny's Kitchen Restaurant & Catering
Joel Adams & Associates
Joy in Childhood Foundation
Jus' Running
Marketing & Sales Institute, Inc.
mini+meep
Mountain View Free Will Baptist Church
NC Retail Merchants Association
New Hope Presbyterian Church
Parsec Financial Wealth Management
Pepsi-Cola Bottling Company
Preservation Society of Asheville & Buncombe
County
Rotary Club of Asheville Breakfast
Sensibilities Day Spa
Swannanoa Valley Christian Ministry
Taylor Ranch
The Blackbird
United Way Worldwide Emergency Food and
Shelter Program
Victory Packaging
Wilsonart
Laurie Robeson Wright Charitable Fund, CFWNC

Sponsors

Annual Sponsors 2019/2020

Anurja Interactive
Asheville Radio Group
Dixon Hughes Goodman
Duke Energy
Harrah's Cherokee Casino Resort
Ingles Markets
Lamar Advertising
Mast General Store
The Cantina at Historic Biltmore Village
The Preserve Communities

Although our in-person Blue Jean Ball 2020 was cancelled, these Culinary Partners had already committed to providing their delicious food and amazing staff. For that we are grateful!

Bargello, Biltmore, Biscuit Head, The Cantina at Historic Biltmore Village, Chef's Kitchen (Ingles Markets), Chestnut, Corner Kitchen, Foothills Meats / Foothills Butcher Bar, Harrah's Cherokee Casino Resort, Isis Music Hall, The Lobster Trap, Mountain City Coffee Roasters, Posana, Rezaz Pan Mediterranean, Rosetta's Kitchen, Strada Italiano, and Ultimate Ice Cream.

Event Sponsors

EMPTY BOWLS 2019/BLEUE JEAN BALL 2020

PLATINUM

Mosaix Group
DoubleTree by Hilton Asheville-Biltmore
Highwater Clays

GOLD

Beach Hensley Homes
Continental Automotive
First Bank
Harris Teeter
Jus' Running
Louise T. & Patrick L. O'Connor
Odyssey Clayworks
Smart Products USA

SILVER

Blue Ridge Orthodontics
Brunk Auctions
Deerfield Episcopal Retirement Community
Inform
RHA Health Services

COPPER

Blossman Gas
Button & Co. Bagels
Carter, P.C.
Jewels That Dance
Mangum Pottery
Morrow Insurance Agency, Inc.
Mountain Town Carpentry
New Morning Gallery
Owle Construction LLC
TD Bank

Culinary Sponsors

Empty Bowls 2019

Annie's Bakery
Biltmore Estate Catering
Biscuit Head
Brixx
Chestnut
City Bakery
Colorful Palate
Corner Kitchen
Deerfield Episcopal Retirement Community
Dining Innovations
Dolci di Maria
Givens Estates
Gypsy Queen
Harrah's Cherokee Casino Resort

Isa's Bistro
Ivory Road Cafe & Kitchen
Kilwins Asheville
Luella's Bar-B-Que
Moe's Original Bar B Que
Mountain City Coffee Roasters
OWL Bakery
Pack's Tavern
Red Stag Grill
Rendevous
Rezaz Pan Mediterranean
Strada
Sunshine Sammies
Tupelo Honey
Well-Bred Bakery & Cafe

Hops for Hunger 2019

All Sevens Brewing
Balsam Falls Brewing Co.
Bhramari Brewing Company
Blue Ghost Brewing Company
Buxton Hall Barbeque
Catawba Brewing Company
Eluvium Brewing Company
French Broad River Brewery
Ginger's Revenge
Highland Brewing Company
Hillman Beer
Hi-Wire Brewing
Innovation Brewing
Lazy Hiker Brewing Company
New Belgium Brewing Company
One World Brewing
Oskar Blues Brewery

Audited Financials

ACTIVITIES	2020	2019	2018 ^a
Revenues and Other Support	39,238,510	32,740,208	34,000,496
Expenses	36,248,527	33,171,919	32,801,820
Investment Income (net)	(13,515)	43,062	71,228
Increase (decrease) in Net Assets	2,976,468	(388,649)	1,269,904
Net Assets at Beginning of Year	9,074,166	9,462,815	8,192,911
Net Assets at End of Year	12,050,634	9,074,166	9,462,815

FINANCIAL POSITION

Current Assets	7,972,776	2,885,044	3,123,038
Long-Term Assets	6,573,539	6,853,981	6,809,237
Total Assets	14,546,315	9,739,025	9,932,275
Total Liabilities	2,495,681	664,859	469,460
Net Assets	12,050,634	9,074,166	9,462,815
Total Liabilities & Net Assets	14,546,315	9,739,025	9,932,275

FUNCTIONAL EXPENSES

Program Expenses	34,219,387	31,483,916	31,280,986
Management & General	1,084,695	855,418	759,506
Fundraising	944,445	832,585	774,685
Total Functional Expenses	36,248,527	33,171,919	32,815,177

a. Revenues, expenses, and investment income restate for 2018 to conform to new financial reporting standards

Pisgah Brewing Company
The Casual Pint
UpCountry Brewing
Urban Orchard Cider Company
Whistle Hop Brewing Company

Sweet Dreams, Full Plates 2019

Sponsors

First Citizens Bank
Guest Supply
Historic Biltmore Village
Partnership, LLC
M.B. Haynes Corporation
R&W, Inc. Mechanical
Contractor
TSA Choice

Participating Hotels

AC Hotel Asheville Downtown
Aloft Asheville Downtown
Baymont Asheville/Biltmore Village
Cambria Hotel Downtown
Asheville
Comfort Inn Tunnel Road East
Comfort Suites Outlet Center
Country Inn & Suites Asheville West
Country Inn and Suites Downtown
Tunnel Road
Country Inn and Suites Westgate
Courtyard by Marriott Asheville
Crowne Plaza Resort Asheville
DoubleTree by Hilton Asheville-
Biltmore
Fairfield Inn & Suites Tunnel Road
Four Points by Sheraton
Hampton Inn & Suites Airport

Hampton Inn & Suites Asheville-
Biltmore Village
Hampton Inn & Suites Biltmore Area
Hampton Inn Asheville Tunnel Road
Hampton Inn Black Mountain
Haywood Park Hotel
Hilton Asheville Biltmore Park
Hilton Garden Inn Asheville Downtown
Holiday Inn & Suites Arden-Asheville Airport
Holiday Inn Asheville East
Holiday Inn Asheville-Biltmore Village
Holiday Inn Asheville-Biltmore West
Homewood Suites by Hilton Asheville
Hotel Indigo - Asheville Downtown
Kimpton Hotel Arras
Residence Inn Biltmore
SpringHill Suites by Marriott
The Foundry Hotel
The Windsor Boutique Hotel

INVOLVING, EDUCATING, AND UNITING PEOPLE IN THE WORK OF ENDING HUNGER IN WESTERN NORTH CAROLINA SINCE 1983.

627 SWANNANOA RIVER ROAD, ASHEVILLE, NC
MANNAFOODBANK.ORG | 828-299-FOOD

MANNA FoodBank Board of Directors 2019

President: Steve Metcalf
Vice President: Judy Butler
Treasurer: Mary C. Davis
Secretary: Jerry Prickett
Past President: Melody Dunlop

Leann Bridges
Keith Collins
Ron Edgerton
John Forsyth
Bud Hughes
David Jenkins
Kip Marshall, Jr.
Jim Mathews
Louise T. O'Connor
Karen Olsen
Cindy Piercy
Robert SImmons
Dr. Calvin O. Tomkins
Sage Turner
Edward Zaidberg

MANNA FoodBank Board of Directors 2020

President: Steve Metcalf
Vice President: Judy Butler
Treasurer: Mary C. Davis
Secretary: Jerry Prickett
Past President: Melody Dunlop

Kathy Arriola
Leann Bridges
Keith Collins
Ron Edgerton
John Forsyth
Bud Hughes
David Jenkins
Keynon Lake
Kip Marshall, Jr.
Jim Mathews
Louise T. O'Connor
Karen Olsen
Cindy Piercy
Dr. Calvin O. Tomkins
Sage Turner
Edward Zaidberg



Charity Navigator, America's largest independent charity evaluator, has awarded MANNA FoodBank a **4-star rating** – their highest rating, awarded to only the most fiscally responsible organizations – for **10 consecutive years**, placing MANNA in the **top 2% of charities** nationwide for fiscal responsibility and organizational transparency.

