

# Program Planning Framework

**BACKGROUND:** org profile and history (mission, vision, year established, accomplishments, etc)

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**NEED / PROBLEM STATEMENT:** clearly define the problems experienced by target population

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**REASONS BEHIND THE NEED:** identify root causes of the problems described in the above

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**OUTCOMES and INDICATORS:** the change you anticipate and how you will measure it

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**APPROACH:** what you will do to achieve your outcomes and address the root cause

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**OUTPUTS:** quantity and quality of what you will do

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**BUDGET:** funding needed to carry out your approach

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## Benefits of the Program Planning Framework

- Connects all the pieces of your application so they tell a coherent, consistent story .
- Clearly define the needs of your target population.
- Determine the best possible approach by addressing the root cause of the problems encountered by your target population.
- Define and measure the changes that you make in people's lives.
- Use one planning method to develop programs and then tailor the information to meet the requirements from a variety of funders.
- Develop a logic model while simultaneously planning your grant application.

## Terminology

| Program Planning Framework                                  | AKA  |
|---|--|
| Background  | Introduction; Profile of Applicant Organization; Organizational Profile; Organizational History, Mission, and Accomplishments... |
| Condition or Status of Community and Population Served      | Need; Problem Statement; Situation Analysis; Need for Assistance...  |
| Reasons Behind the Condition or Status of Population Served | Root Cause Analysis; Reasons for the Problem; Needs Assessment...  |
| Outcomes and Indicators                                     | Goals and Objectives; Results; Impact; Outcome Evaluation; Summative Evaluation  |
| Approach  | Methods; Action Plans; Plan of Operation; Activities; Strategies; Methodology....  |
| Outputs   | Process Evaluation; Formative Evaluation   |
| Budget  | Project Budget   |

\*Source: Grant Station Insider webinar: "Mapping the Course: A Practical Approach to Grant Writing"

<https://grantstation.com/public-resources/free-recorded-webinars-2>